

## **DIGITAL TWIN:**

GO VIRTUAL WITH YOUR EXHIBITION STAND

**IMMERSIVE.** CONNECTING WITH YOUR AUDIENCE

#### Our

## **Expertise**

Hosted on the V-Ex Platform, you can manage visitor registration, live stats and user analysis, combined with a simple Content Management System (CMS) to keep your digital twin up-to-date throughout the year.

For over a decade, V-Ex has developed virtual events and exhibitions for a diverse clientele, producing everything from interactive power stations to multi-day virtual conferences.

We offer a fully scalable service to convert your physical exhibition stands or venues into photorealistic digital twins.



## Digital

#### **Twin**

# Why your exhibition stand needs a digital twin:

- Show off your carefully designed stand 365 days a year,
   24/7
- Improve your diversity and global footfall to your stand
- Analyse visitor traffic on your stand discover your most popular content
- Start conversations with visitors you may have missed at the live show
- Enhance the customer journey from the initial lead to following-up online in the same space you met.
- Familiarise potential visitors with your stand before a live show

Mitsubishi Electric: 66.5m<sup>2</sup> Double Decker First displayed at Drives and Controls exhibition (UK)





Digital Twin: 14k individual visits 125 different countries 59 product info points

### Digital

Burkert Systemhaus: 2,000+ m<sup>2</sup> application centre located in Ingelfingen (DE)

#### **Twin**

## Why convert your showroom into a digital twin:

- Lets your global customer base experience the best sales experience you have to offer
- Cultural updates and translated content makes the experience personal to all regions
- Integrate product displays and application demonstrations that aren't possible in your physical space
- Create your own virtual venue by hosting live broadcasts and networking sessions for staff, suppliers and customers

Digital Twin: 1,329 registered visitors 17 languages available 142 product info points





## Custom

## Design

Not all twins are identical....

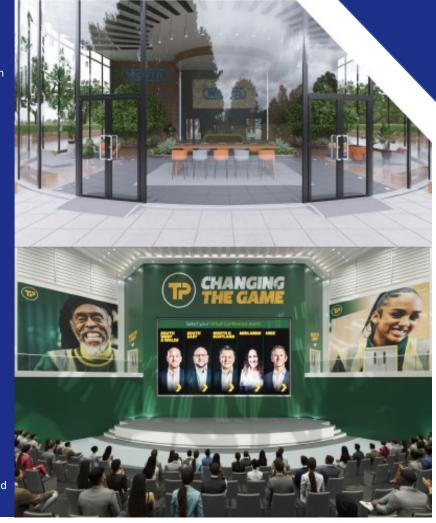
Wavn Conference:
Dedicated exhibition space
Auditorium and breakout room
Live networking space

Our team of graphic designers and CGI artists are available to add a touch of creativity to your virtual project.

Whether you want to add a few creative flourishes to your real world design, or go back to the drawing board and redesign from the ground up, we're here to help.

We can build anything you can imagine, without a Health & Safety manual or a physics book in site!

Travis Perkins Exhibition: 75 exhibition stands 3 days of live broadcasts 1,500 delegates accommodated



#### Year

### Round

Sulzer: 36m² custom build first displayed at ENLIT (SA) Hybrid solution featuring touchscreen 'digital twin'

## The extended benefits of a digital twin:

- Extend your opportunity to engage with visitors
- Market your digital twin to registered visitors who are unable to travel to meet you
- Re-use your digital twin to host product launches, training and sales activities
- Provides your sales and marketing collateral a new lease of life
- Offer a hybrid experience by hosting your digital twin via touchscreen displays



#### Sales &

### **Marketing**

## Your digital twin as a marketing tool:

- Use your digital twin to track footfall, analyse visitor traffic and pass validated sales leads directly to your sales team
- Unlike a physical stand you can track the journey of each visitor and understand the content that they most engage with
- This information allows you to understand where they are on their sales journey and follow up with a response tailored to them



### Statistics &

### **Visitor CRM**

- Track footfall on a daily, weekly, monthly and annual basis
- Track visitors by country
- Visitors can register their interest with specific topics and products
- No limit to the number of visitors who can register to your digital twin or attend live events
- Data stored on secure servers located in the UK







British Encoder products: 24m<sup>2</sup> exhibition stand first displayed at Design Engineering Expo (UK) Digital Twin: 2.5k individual visits 85 different countries 12 product info points



Sulzer: 36m² exhibition stand first displayed at Railtex (UK)



Digital Twin: 29.5k individual visits 99 different countries 9 product info points





Panduit: 72m<sup>2</sup> exhibition stand first displayed at Eliaden (NO) Digital Twin: 5.6k individual visits 93 different countries 65 product info points



Colchester Showroom: 510m<sup>2</sup> product showroom and headquarters located in Oxfordshire (UK) Digital Twin:

1:1 representation of physical venue

4.5k individual visits

30 different countries

14 x photorealistic machine tools





Baumer: 81m<sup>2</sup> exhibition stand first displayed at Drives and Controls exhibition(UK) Digital Twin: 7.5k individual visits 94 different countries 128product info points



Sulzer Headquarters: 99.7 m tall skyscraper acts as the global headquarters for Sulzer (CH) Digital Twin:
Auditorium hosts monthly seminars
Part of Sulzer World VR Project
30 different countries



CLPA: 76.5m<sup>2</sup> exhibition stand first displayed at SPS Nuremberg Fair (DE) Digital Twin: 5k individual visits 4 languages available 105 product info points



EPLAN: 315m<sup>2</sup> exhibition stand first displayed at SPS Drives Fair (DE) Digital Twin: 18k individual visits 124 different countries 37 product info points



Müller Martini (CH) 3000m² showroom displayed at Printing Expo Online One-off design created to use as a sales and marketing tool.



## DIGITAL TWIN:

#### Interactive 3D environments

Virtual interactive exhibitions, apps and environments represent the future of promotional and educational materials. Through the creation of interconnected platforms, we provide pioneering solutions to showcase products and services.

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